

LMS 40th Spring Seminar
Jiminy Peak Mountain Resort
Hancock, MA
April 18-20, 2017



DATE: December 19, 2016
TO: Ski Resort Industry Suppliers
FROM: Sid Roslund, LMS Liaison
SUBJECT: Supplier Reception Wednesday April 19, 2017

The Wednesday Supplier Reception has become a great success the last 2-years. Mark you schedule to attend the LMS 40th Spring Seminar and reception, so you can meet with the ski area attendees. The reception will be held from 4:30 p.m. to 6:00 p.m. on Wednesday April 19, 2017 after classes finish. There will be refreshment and snacks served during the reception.

The reception will be held in the Crane West Room. Tables and space will be available if you wish to demonstrate or exhibit company products. The room will be available for setup starting Wednesday morning. There will also be room outside for static displays.

LMS has been offering educational training to ski area maintenance personnel for 40 years. The annual seminar has over 300 attendees from ski areas and suppliers from across the United States. The reception provides a great time to exchange ideas and information during the seminar.

Included in this packet:

- Schedule at a Glance
- Table space reservation
- Crane West Floor Plan
- Shipping and Hotel Information
- Sponsorship Program

If you have an idea for a Class Presentation, please let us know. Your involvement is important to us and we hope to see you there.

Please feel free to give us a call with any questions or visit the LMS web site.

www.ma-lms.org.

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TABLE SPACE REQUEST

WEDNESDAY - APRIL 19, 2017
4:30 PM – 6:00 PM

COMPANY NAME: _____
ADDRESS: _____
CITY/STATE/ZIP: _____ PHONE NUMBER: _____
CONTACT NAME: _____ FAX NUMBER: _____
E-MAIL: _____ CO. WEB SITE: _____

TABLE SPACE SELECTION:

Please consult the enclosed floor plan and list your choices for table space. Spaces are approximately 8 ft x 6 ft.

1st _____ 2nd _____ 3rd _____

What size table do you need? *please circle* (30" x 60", 30" x 96", None)

Other or outside request _____

Supplier requests that, if possible, LMS will try to avoid assigning space near the following companies

PRODUCT DESCRIPTION:

Supplier will exhibit, display and promote the following products or service.

PERSONNEL REGISTRATION:

If you are attending the entire conference and wish to eat with the attendees, please submit the Supplier Personnel Registration Form with this contract or separately.

FEES:

There is no charge for the table space during the Supplier Reception.

SPONSORSHIPS:

Donations for handouts, activities, food, and prizes are always welcome. Please see the sponsorship forms.

This form must be completed and returned to LMS by March 18th for your space to be assigned. After that date, space will be assigned on a first-come, first-served, space-available basis.

Authorized Signature

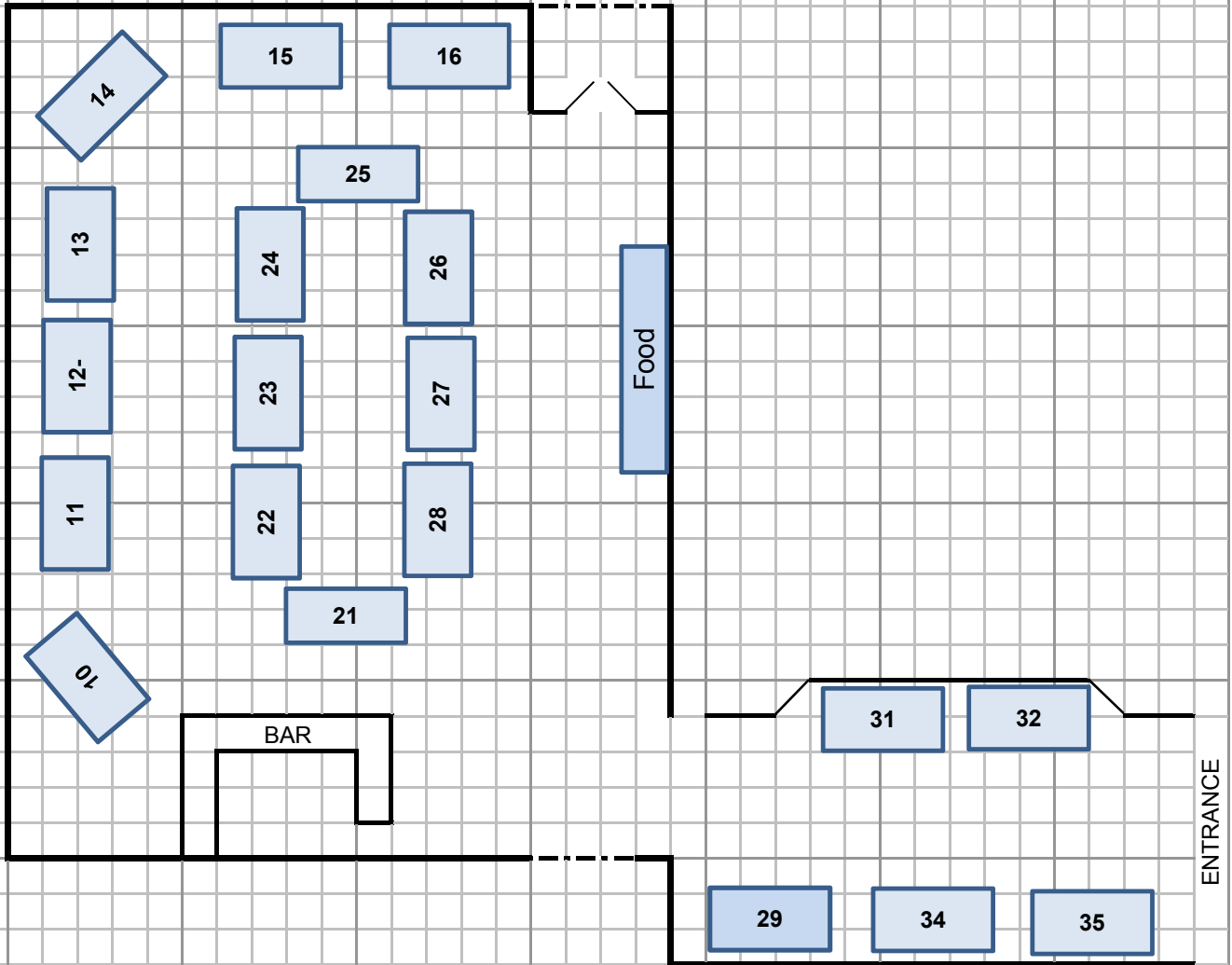
Title: _____ Date: _____

Please sign and return this form to LMS. When final space assignment is completed, an executed copy will be returned to you for your records.

LMS
133 So. Van Gordon St., Suite 300
Lakewood, CO 80228

(303) 987-1111 – FAX (303) 986-2345
E-mail: info@ma-lms.org
Website: www.ma-lms.org

Crane West Tables



Exhibitor Reception - Wednesday April 19, 2017

Crane West

Approximate exhibit locations. (8 ft x 6 ft)

Please indicate what table requirements you need on the registration form.

Additional space will be available outside for displays.

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Supplier Reception – Wednesday – April 19, 2017

Suppliers can transport and deliver their material and equipment directly to the Crane West room on Wednesday April 19, 2017. If you are bringing equipment for outside display, please let us know what you are bringing and when you will be arriving, so access and space is available.

POLICY FOR SHIPPING PACKAGES:

Federal Express, UPS, Trucking, and other express shipments can be shipped directly to Jiminy Peak for delivery to the Crane West room on Wednesday.

1. Make sure all packages and boxes are clearly marked with your company name, address, and receivers' name. Ship to the following address:

LMS Supplier Reception April 19, 2017
Table Number _____ (or company name)
c/o Tracy L. Grant
Conference Service Manager/Wedding Coordinator
Jiminy Peak Mountain Resort
37 Corey Road
Hancock, MA 01237
413-738-5500 ext. 3930.

2. Shipping dimension limits: 46 inches wide, 94 inches long, 80 inches high. Maximum un-palletted weight 150 pounds. Maximum pallet weight 3000 pounds. We would appreciate that any large amount of boxes coming to us by freight be on a pallet.
3. Shipments should not arrive earlier than April 13, 2017, prior to the reception.
4. Setup starts at 9:00 a.m. Lunch tickets are available for \$20.00 at the registration desk, if you are not registered for the conference.
5. Bring your own shipping forms for ease of outbound shipping. When shipping packages away from Jiminy Peak, please have them ready to go out. This includes sealing them with packing tape and labeling them using your own shipping number or charging it to your credit card. You are responsible for the Fed-Ex or UPS shipping form, or freight bill. Shipments made by Truck need to make arrangements with Tracy for loading if not done directly after the reception on Wednesday. LMS will arrange for Federal Express and UPS shipments to be picked up after the reception is over.

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Sponsorships

Donations or contributions towards any of the items and events listed below are welcome. Please contact us with your ideas or questions and we will work with you.

Single Sponsor events:

- ◆ LMS Hats
- ◆ Registration Badge Holder
- ◆ Conference Pens
- ◆ Convention Program – Sponsors name and Logo will be featured on the front artwork. Back of the program is available for sponsor insert or add.
- ◆ Coffee Breaks – Tuesday morning, Tuesday afternoon, Wednesday morning, Wednesday afternoon, Thursday morning. Sponsor name and logo will be displayed at each service station.
- ◆ Tuesday Fishing Tournament

Multiple Sponsor events

- ◆ Tuesday Afternoon - Archery Shoot
- ◆ Tuesday Afternoon beer at Christianson's.
- ◆ Tuesday Evening beer at Christianson's.
- ◆ Wednesday Afternoon - Vender Reception Beer
- ◆ Wednesday Evening – Awards Dinner Beer

- ◆ Sponsor will be recognized in the program. We will display your banner at selected event.
- ◆ Your printed promo piece (up to 2 page hand-out, 8 ½ x 11,) inserted in the program.

LMS is open to suggestions for sponsorship ideas (books, tools, scholarships, etc.) as the program is updated. If you have an idea or questions please feel free to contact us. .

LMS
Attn: Sid Roslund
133 So. VanGordon St. #300
Lakewood, CO 80228
info@ma-lms.org or sidr@nsaa.org

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LMS Sponsor Form

Date: _____

Sponsor: _____

Contact: _____

Billing Address: _____

Phone: () _____

E-mail: _____

Item Sponsored: _____

Remarks: _____

Amount: \$ _____

Please make check out to **LMS**

Send to: LMS
Attn: Sid Roslund
133 So. VanGordon St. #300
Lakewood, CO 80228
info@ma-lms.org or sidr@nsaa.org