

**LMS 42<sup>nd</sup> Spring Seminar**  
**Jiminy Peak Mountain Resort**  
**Hancock, MA**  
**April 16-18, 2019**



**DATE:** December 1, 2018  
**TO:** Ski Resort Industry Suppliers  
**FROM:** Michael Lane, LMS Liaison  
**SUBJECT:** LMS Supplier Reception – Wednesday April 17, 2019

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The Wednesday Supplier Reception has become a great success the last 4-years. Mark you schedule to attend the LMS 42<sup>nd</sup> Spring Seminar and reception, so you can meet with the ski area attendees. The reception will be held from 4:30 p.m. to 6:00 p.m. on Wednesday April 17, 2019 after classes finish. This is an informal reception that allows suppliers to bring information for and meet and interface the personal that use and maintain the equipment. There will be refreshment and snacks served during the reception.

The reception will be held in the Crane West Room. Tables and space will be available if you wish to demonstrate or exhibit company products. The room will be available for setup starting Wednesday morning. There will also be space outside for static displays.

LMS has been offering educational training to ski area maintenance personnel for 42-years. The annual seminar has over 350 attendees from ski areas and suppliers from across the United States. The reception provides a great time to exchange ideas and information during the seminar.

Included in this packet:

- Schedule at a Glance
- Table space reservation
- Crane West Floor Plan
- Shipping and Hotel Information
- Sponsorship Program

If you have an idea for a Class Presentation, please let us know. Your involvement is important to us and we hope to see you there.

Please feel free to give us a call with any questions or visit the LMS web site.

[www.ma-lms.org](http://www.ma-lms.org).

**41<sup>st</sup> LMS Seminar**  
**April 17-19, 2018**  
**Jiminy Peak Mountain Resort**  
**Hancock, MA**



**Schedule at a Glance**

*(Subject to change)*

**Monday – April 16, 2018**

3:00 p.m. - 5:00 p.m.	Early Registration	J.J.'s Lodge
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**Tuesday – April 17, 2018**

8:00 a.m. - 9:00 a.m.	Registration	J.J.'s Lodge
9:00 a.m. - 10:30 a.m.	Classroom Sessions (A)	Classrooms
10:30 p.m. - 11:00 p.m.	Break	
11:00 a.m. - 12:30 p.m.	Classroom Sessions (B)	Classrooms
12:30 p.m. - 1:30 p.m.	Lunch	J.J.'s Lodge
1:30 p.m. - 3:00 p.m.	Classroom Sessions (C)	Classrooms

3:00 p.m. - Dusk.	Fishing Tournament Archery Shoot Mountain Coaster Rides and Rope Challenge Course <small>(Weather &amp; maintenance permitting)</small>	
6:00 p.m. -	Pizza, wings, and beer at Christiansen's Tavern	

11:00 a.m.	<i>Mass Ski Areas Annual Meeting (GM/Owners only)</i>	<i>TBD</i>
1:30 p.m.	<i>AHJ Semi Annual Meeting</i>	<i>TBD</i>
6:00 p.m.	<i>Annual Mass G.M.'s Invitational Dinner</i>	<i>Country Inn – Fisher I &amp; II</i>

**Wednesday – April 18, 2018**

7:30 a.m.	Registration	J.J.'s Lodge
7:45 a.m. - 8:30 a.m.	Breakfast	J.J.'s Lodge
8:30 a.m. - 10:00 a.m.	Jiminy Roundtable – Little Shop	J.J.'s Lodge
10:00 p.m. - 10:30 p.m.	Break	
10:30 a.m. - 12:00 p.m.	Classroom Sessions (D)	Classrooms
12:00 p.m. - 1:00 p.m.	Lunch	J.J.'s Lodge
1:00 p.m. - 2:30 p.m.	Classroom Sessions (E)	Classrooms
2:30 p.m. - 3:00 p.m.	Break	
3:00 p.m. - 4:30 p.m.	Classroom Sessions (F)	Classrooms
4:30 p.m. - 6:00 p.m.	Vender Reception	Crane Lodge West
6:00 p.m. - 7:30 p.m.	Dinner & Awards	J.J.'s Lodge

**Thursday – April 19, 2018**

7:45 a.m. - 8:30 a.m.	Breakfast	J.J.'s Lodge
8:30 a.m. - 10:00 a.m.	Classroom Sessions (G)	Classrooms
10:00 p.m. - 10:30 p.m.	Coffee Break	
10:30 a.m. - 12:00 p.m.	Classroom Sessions (H)	Classrooms

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**TABLE SPACE REQUEST**

WEDNESDAY - APRIL 17, 2019  
4:30 PM – 6:00 PM

COMPANY NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_  
CITY/STATE/ZIP: \_\_\_\_\_ PHONE NUMBER: \_\_\_\_\_  
CONTACT NAME: \_\_\_\_\_ FAX NUMBER \_\_\_\_\_  
E-MAIL: \_\_\_\_\_ CO. WEB SITE: \_\_\_\_\_

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**TABLE SPACE SELECTION:**

Please consult the enclosed floor plan and list your choices for table space. Spaces are approximately 8 ft x 6 ft.

1<sup>st</sup> \_\_\_\_\_ 2<sup>nd</sup> \_\_\_\_\_ 3<sup>rd</sup> \_\_\_\_\_

What size table do you need? *Please circle* (30" x 60", 30" x 96", None)

Other or outside display request \_\_\_\_\_

*Supplier requests that, if possible, LMS will try to avoid assigning space near the following companies*

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**PRODUCT DESCRIPTION:**

Supplier will exhibit, display and promote the following products or service.

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**PERSONNEL REGISTRATION:**

If you are attending the entire conference and wish to eat with the attendees, please submit the Supplier Personnel Registration Form with this contract or separately.

**FEES:**

There is no charge for the table space during the Supplier Reception. This is not a trade show but a chance to interact with the personnel that maintain and use your products.

**SPONSORSHIPS:**

Donations for handouts, activities, food, and prizes are always welcome. Please see the sponsorship forms.

This form must be completed and returned to LMS by March 15<sup>th</sup> for your space to be assigned. After that date, space will be assigned on a first-come, first-served, space-available basis.

\_\_\_\_\_  
Authorized Signature

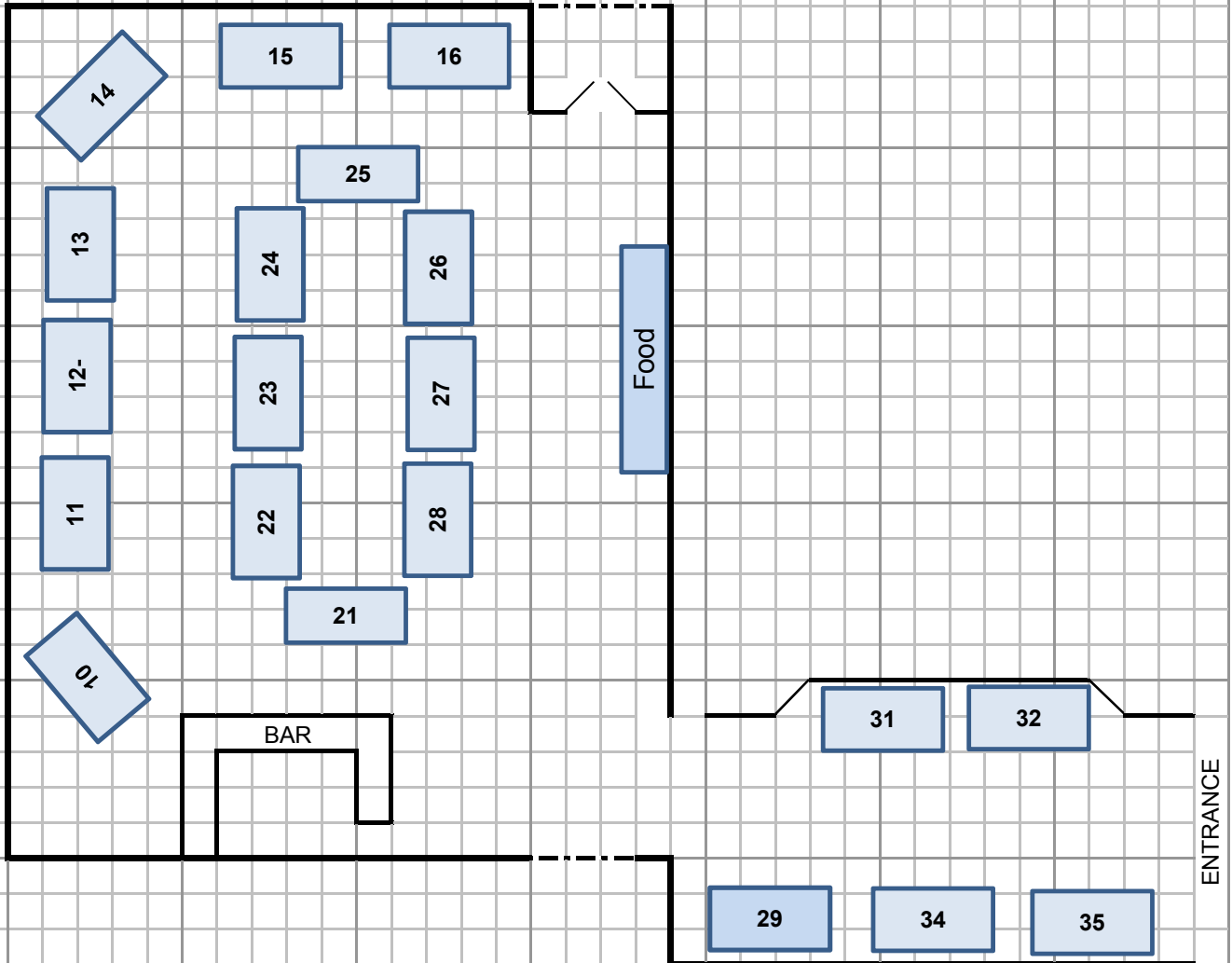
Title: \_\_\_\_\_ Date: \_\_\_\_\_

Please sign and return this form to LMS. When final space assignment is completed, an executed copy will be returned to you for your records.

**LMS**  
**133 So. Van Gordon St., Suite 300**  
**Lakewood, CO 80228**

**(303) 987-1111 – FAX (303) 986-2345**  
**E-mail: [info@ma-lms.org](mailto:info@ma-lms.org)**  
**Website: [www.ma-lms.org](http://www.ma-lms.org)**

# Crane West Tables



## Exhibitor Reception - Wednesday April 17, 2019

### Crane West

Approximate exhibit locations. (8 ft x 6 ft)  
Please indicate what table requirements you need on the registration form.  
Additional space will be available outside for displays.



**42<sup>nd</sup> Annual LMS Seminar**  
 Jiminy Peak Mountain Resort  
 Hancock, MA  
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## Supplier Registration Form

Company Name: \_\_\_\_\_  
 Mailing Address: \_\_\_\_\_  
 City, State, Zip: \_\_\_\_\_  
 Company Contact: \_\_\_\_\_ Title: \_\_\_\_\_  
 E-mail: \_\_\_\_\_ Phone: \_\_\_\_\_

**REGISTRATION FEES:** *PRE-REGISTRATION ENDS April 1, 2019*

**Exhibitor Reception (Wednesday April 18 2018)**      **FREE**  
**Seminar Registration (Non Speakers)**      **\$205.00 ON OR BEFORE APRIL 01 — \$230.00 AFTER APRIL 1, 2019**

	Archery Shoot (Free)	Fishing (Free)	Registration Fee (See above)
Name 1 _____ Title _____ E-mail _____ Phnoe _____	<input type="checkbox"/>	<input type="checkbox"/>	\$ _____
Name 2 _____ Title _____ E-mail _____ Phnoe _____	<input type="checkbox"/>	<input type="checkbox"/>	\$ _____
Name 3 _____ Title _____ E-mail _____ Phnoe _____	<input type="checkbox"/>	<input type="checkbox"/>	\$ _____

*Duplicate this form as needed.*

**Grand Total:**    \$ \_\_\_\_\_

**Method of Payment** *(make checks payable to LMS)*

Check Enclosed     Visa     MasterCard     Amex

Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_

**Please send to:**

LMS  
 133 S Van Gordon Street  
 Suite 300  
 Lakewood, CO 80228

Fax: 303.986.2345  
 E-mail: [info@malms.org](mailto:info@malms.org)

**Direct inquiries to:**

Michael Lane  
[mlane@nsaa.org](mailto:mlane@nsaa.org) – (720) 963-4210

Registration cancellations must be sent to LMS in writing and postmarked by April 12, 2019, in order to receive a refund.

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**Supplier Reception – Wednesday – April 17, 2019**

Suppliers can transport and deliver their material and equipment directly to the Crane West room on Wednesday April 17, 2019. If you are bringing equipment for outside display, please let us know what you are bringing and when you will be arriving, so access and space is available.

**POLICY FOR SHIPPING PACKAGES:**

Federal Express, UPS, Trucking, and other express shipments can be shipped directly to Jiminy Peak for delivery to the Crane West room on Wednesday.

1. Make sure all packages and boxes are clearly marked with your company name, address, and receivers' name. Ship to the following address:

LMS Supplier Reception April 17, 2019  
Table Number \_\_\_\_\_ (or company name)  
c/o Tracy L. Grant  
Conference Service Manager/Wedding Coordinator  
Jiminy Peak Mountain Resort  
37 Corey Road  
Hancock, MA 01237  
413-738-5500 ext. 3930.

2. Shipping dimension limits: 46 inches wide, 94 inches long, 80 inches high. Maximum un-palletted weight 150 pounds. Maximum pallet weight 3000 pounds. We would appreciate that any large amount of boxes coming to us by freight be on a pallet.
3. Shipments should not arrive earlier than April 11, 2019, prior to the reception.
4. Setup starts at 9:00 a.m. Lunch tickets are available for \$20.00 at the registration desk, if you are not registered for the conference.
5. Bring your own shipping forms for ease of outbound shipping. When shipping packages away from Jiminy Peak, please have them ready to go out. This includes sealing them with packing tape and labeling them using your own shipping number or charging it to your credit card. You are responsible for the Fed-Ex or UPS shipping form, or freight bill. Shipments made by Truck need to make arrangements with Tracy for loading if not done directly after the reception on Wednesday. LMS will arrange for Federal Express and UPS shipments to be picked up after the reception is over.

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## **Sponsorships**

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**Donations or contributions towards any of the items and events listed below are welcome. Swag for the Awards Dinner is always deeply appreciated. Please contact us with your ideas or questions and we will work with you.**

### **Single Sponsor events:**

- ◆ LMS Hats
- ◆ Registration Badge Holder
- ◆ Conference Pens
- ◆ Convention Program – Sponsors name and Logo will be featured on the front artwork. Back of the program is available for sponsor insert or ad.
- ◆ Coffee Breaks – Tuesday morning, Tuesday afternoon, Wednesday morning, Wednesday afternoon, Thursday morning. Sponsor name and logo will be displayed at each service station.
- ◆ Tuesday Fishing Tournament

### **Multiple Sponsor events**

- ◆ Tuesday Afternoon - Archery Shoot
  - ◆ Tuesday Afternoon beer at Christianson's.
  - ◆ Tuesday Evening at Christianson's, food and beer.
  - ◆ Wednesday Afternoon - Vender Reception, food and Beer.
  - ◆ Wednesday Evening – Awards Dinner, food and beer.
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- ◆ Sponsor will be recognized in the program. We will display your banner at selected event.
  - ◆ Your printed promo piece (up to 2 page hand-out, 8 ½ x 11,) inserted in the program.

LMS is open to suggestions for sponsorship ideas (books, tools, scholarships, etc.) as the program is updated. If you have an idea or questions please feel free to contact us.

LMS  
Attn: Michael Lane  
133 So. VanGordon St. #300  
Lakewood, CO 80228  
[info@ma-lms.org](mailto:info@ma-lms.org) or [mlane@nsaa.org](mailto:mlane@nsaa.org)

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## LMS Sponsor Form

**Date:** \_\_\_\_\_

**Company:** \_\_\_\_\_

**Contact:** \_\_\_\_\_

**Billing Address:** \_\_\_\_\_

\_\_\_\_\_

**Phone:** \_\_\_\_\_

**Fax:** \_\_\_\_\_

**E-mail:** \_\_\_\_\_

**Event Sponsored:** \_\_\_\_\_

**Remarks:** \_\_\_\_\_

\_\_\_\_\_

**Amount:** \$ \_\_\_\_\_

**LMS Contact:** \_\_\_\_\_